

VOLUNTEER HANDBOOK

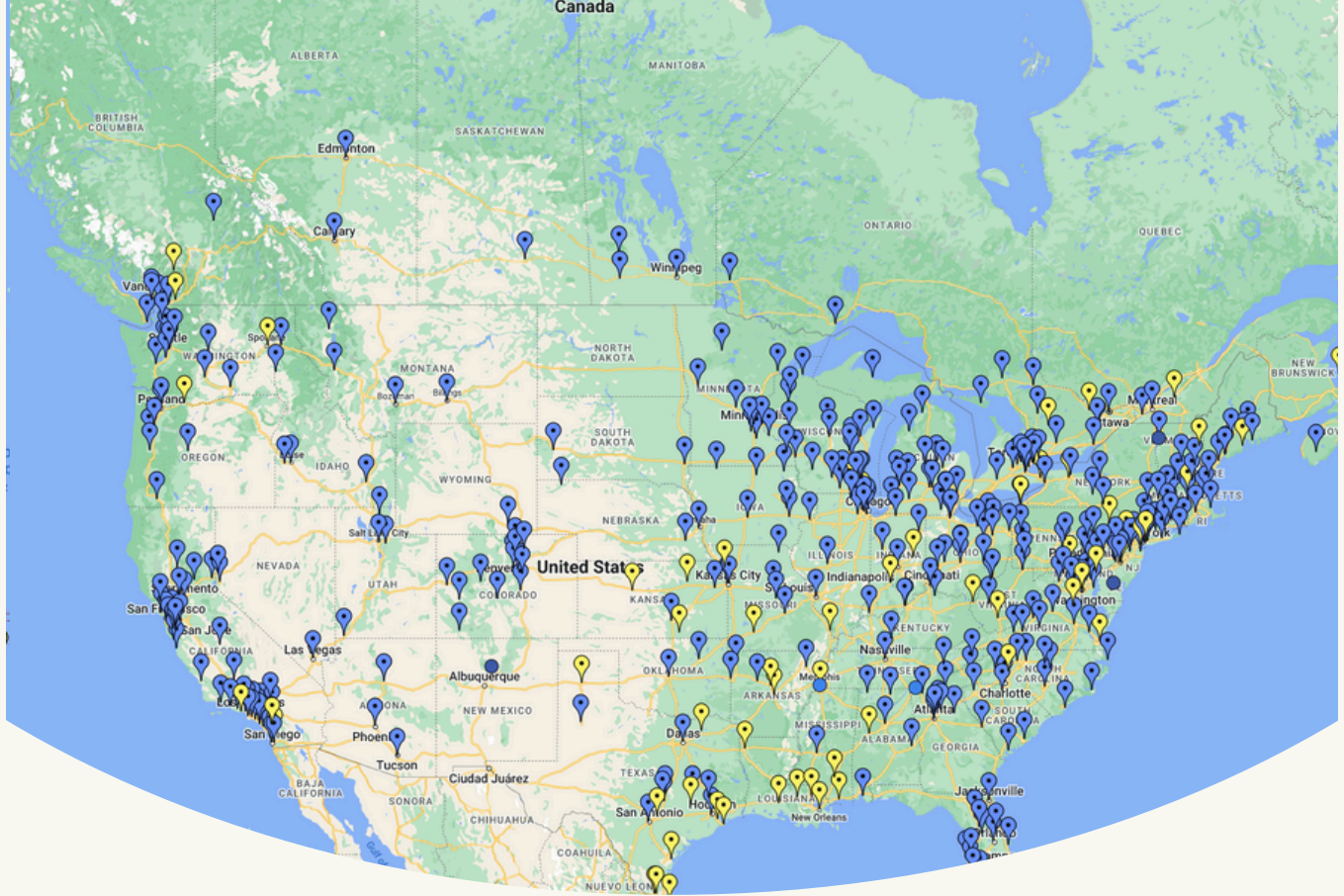


CITIZENS' CLIMATE LOBBY
CANADA



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WHO WE ARE

“What’s needed is **thousands of ordinary people**. Organized, lobbying with one voice, one message. **Lobbying in a relentless, unstoppable, yet friendly and respectful way.**”

Marshall Saunders (1939 - 2019) Founder of Citizens' Climate Lobby



Marshall Saunders founded Citizens' Climate Lobby in 2007. In 2010 he met Cathy Orlando and Citizens' Climate Lobby Canada was born.

With **40+ active chapters** in **Canada alone**, the call for meaningful climate legislation continues to grow.

OUR SOLUTION TO CLIMATE CHANGE? DEMOCRACY



On Parliament Hill, Citizens' Climate Lobby is known as the nice lobbying group.

This is because we approach every person as a potential ally and recognize that the problems we face require "All Hands on Deck" solutions.

We have a roadmap to tackle climate change.
All we're missing is the political will.

Let's build it in Canada together.

REAL IMPACT

In 2018, CCL Canada made history.
We got what we lobbied for.

After eight years of focused work, thousands of newspaper publications, countless letters to parliamentarians, and 939 lobby sessions, the Government of Canada enacted a price on carbon: the Greenhouse Gas Pollution Pricing Act.

Canada finally had a price on pollution with the money collected going back to those who'd lobbied for it:
Everyday citizens all across Canada

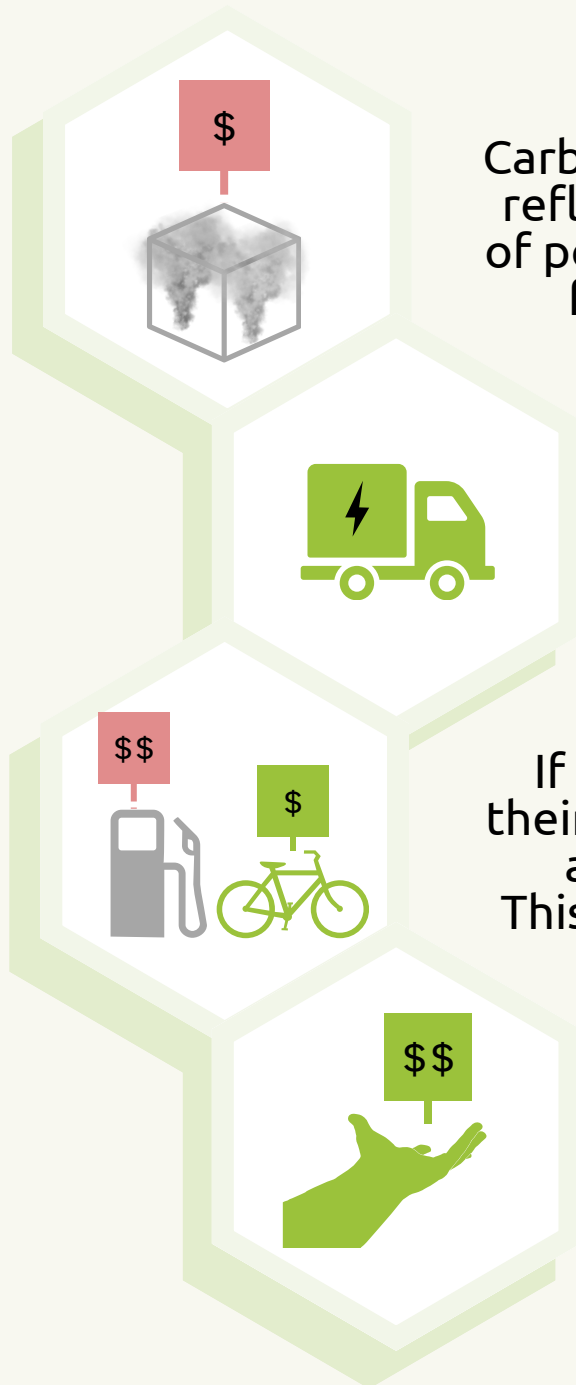


WHY

CARBON PRICING?



When pollution is free, there is little incentive to stop polluting.



Carbon pricing puts a **price on pollution** reflecting the damage that each tonne of pollution causes us. This is charged to fossil fuel companies when they pollute our air.

Since most companies like saving money, they will **change their behaviour** to avoid the carbon fee, driving green innovation and technology.

If companies can't, or won't, change their behaviour, they will have to charge a higher price for their products. This **encourages consumers to switch to low-pollution alternatives**.

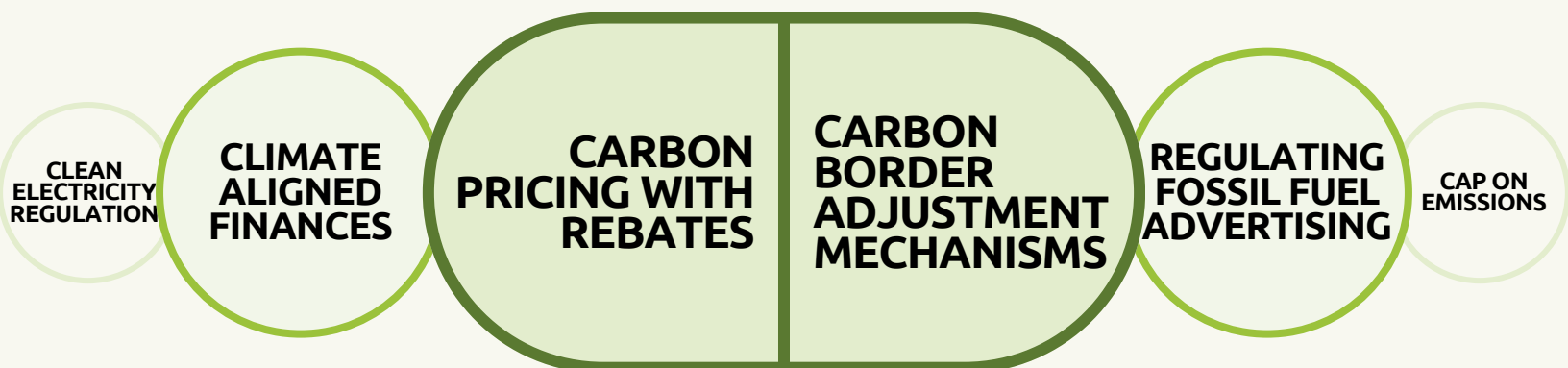
Since all funds collected are **returned directly to citizens**, consumers with no available or affordable low-pollution alternatives are still protected from rising costs.

OUR UNIQUE NICHE

Citizens' Climate Lobby is one of the few groups in Canada currently providing everyday citizens with the tools to directly lobby their representatives in government.

Our goal is to **create the political will for a livable world** by helping individuals realize their personal and political power. We know our method of change works because we've seen it!

With the successful adoption of our preferred carbon pricing policy here at home, we now focus on training and supporting volunteers to lobby for **improvements to Canada's Greenhouse Gas Pollution Pricing Act** along with specific complementary policies to reduce emissions.



We also provide educational materials on a variety of climate-related topics, including resources to De-Mystify our country's carbon pricing policy in the face of rising misinformation.

In Canada, we have been meeting with volunteers and providing them with monthly actions **since 2010**.

OUR VALUES

WHICH ONES RESONATE WITH YOU?



Focus: We know there are no silver bullets, but we keep our focus on what we see as the single most impactful solution to climate change — a national carbon fee and dividend.



Integrity: We are open to new information; in fact we solicit diverse opinions, including opposing ones. We refine our solutions to make them better, in line with the experts and data.



Optimism: We believe that people are good and that democracy works. We are confident in our approach because we see the progress.



Nonpartisan: We are open to all who are serious about addressing climate change. We work with elected officials from across the political spectrum because we believe that everyone is a potential ally.



Personal Power: We make our voices heard. This simple act transforms us from spectators to engaged citizens. We trust our volunteers to make important decisions.



Relationships: We approach other people with appreciation, gratitude, and respect. We listen, find common ground, and work to build consensus that will bring enduring change.



Diversity: We empower everyone to exercise their personal and political power, regardless of race, ethnicity, nationality, gender identity, sexual orientation, age, religion, ability, or affiliation.

HOW WE WORK

5 LEVERS OF POLITICAL WILL

These are the five core approaches that local chapters leverage to build support for climate action and to make constructive change possible.

Lobbying

Build relationships with our representatives

Media Relations

Engage and influence all forms of media

Grassroots Outreach

Recruit and educate the local public

Grasstops Engagement

Gain support of local community leaders

Chapter and Volunteer Development

Help members discover their political power



Lobbying

The word “lobbying” may carry with it some negative connotations stemming from the practice of paid, professional lobbying. However, there’s a simple reason why companies pay so much for lobbyists.

It works!

The difference is, for us as citizens, it’s not only our right but our duty to be engaged and to express our voice. By doing so, we become the best lobbyists money CAN’T buy.

Remember:

Politicians don’t create political will, they respond to it.

SO WHAT IS OUR ROLE AS CITIZENS?

Our political representatives are only human, and often don’t know all the details of every policy available to them. **They rely on others to inform them.**

If we are not filling this role, then who is?

Paid lobbyists meet with the parliament frequently. If we do not express our voices and make the case for what we want from our representatives, others will make their cases in our stead.

Successful lobbyists, whether they are paid professionals or passionate citizens, develop relationships. And, fortunately, we don't need millions of dollars to do so.

Our advantage as citizens?

Parliamentarians want to meet with constituents!



Media Relations

With our steady drumbeat of media work, CCL Canada **keeps up the political pressure and momentum** for effective and bold climate policy.

Letters to the editor, op-eds, and media releases help educate our communities and signal to our members of parliament that climate is a top constituent priority.

TRADITIONAL PRINT MEDIA

SOCIAL MEDIA PLATFORMS

Instagram, Reddit, Facebook, Twitter, Threads, and others, offer important avenues for climate advocacy. Through these tools, we are able to amplify climate messaging and correct misinformation.

Pitching to local media outlets through radio or broadcast television can help you spread the word about your chapter's work and attract new volunteers.

BROADCASTING

To set the spark of political will alight,
we need to get down to the grassroots level.
This means connecting with the public in a variety of ways.

Through various forms of outreach, we educate the public on climate solutions, recruit new citizen advocates, and unlock political potential by highlighting how they can participate with their government.

We also **strengthen the bonds within our communities** by building relationships in the places where we live!



Grassroots Outreach



These activities include:

Tabling

Setting up a table at an event or in a heavily traveled area in order to communicate, connect, and engage people on a particular topic.

Events

Hosting an event to connect with or educate the public. (Some ideas include a Day of Climate, a candidate forum, a film screening, a barbecue, a conference, etc).

Service

We always have to move at the speed of relationships and relationships require trust. One of the best ways to build trust locally is to show up to help someone else's cause.

While grassroots advocacy focuses on engaging the wider community, grasstops engagement focuses on **earning the endorsement of influential community leaders or groups.**

Parliamentarians consistently tell us that they want to hear from local respected leaders. They often turn to these figures for advice and guidance.

By gaining the support of community leaders and non-governmental organizations through education and partnerships, we are able to harness our relationship to exert a **disproportionate influence** on policymakers and community members.

Using this lever, you may find yourself reaching out to mayors, city councillors, tribal leaders, faith leaders, business leaders, directors of other organizations, and more!



Grasstops Engagement





While CCL has a national framework, goals, and trainings, the heartbeat of the organisation is made up of individual local chapters, run by volunteers **just like you**.

These chapters decide where and how they would like to implement our other four levers of political will in order to best build climate support in their local communities.

It is through the growth and management of these local chapters that it becomes possible to push on the other four levers. When all is said and done:

A strong chapter makes our individual efforts stronger!



Chapter Development

METRICS MOVE MOUNTAINS



USING THE ACTION TRACKER



My Groups



Action Tracker



My Bookmarks

WHAT?

The Action Tracker is a log of all volunteer actions for CCL

WHERE?

Find the Action Tracker at [this link](#) or on the [CCL website](#)

WHY?

Logging your actions:

- Provides metrics to pressure politicians
- Helps you and your chapter track progress
- And motivates continued action to build political will!

WHEN?

Log any action which:

- Builds political will to address climate change
- Is consistent with CCL's core values
- And is related to one of the five levers of political will

HOW?

Select "Log an Action" and:

- Choose which of the five levers the action falls under
- Select the specific type of action taken within that lever (or as close as available) and fill out any additional details
- Log the volunteers who participated (and their roles)
- Submit!

1

SELECT AN ACTION TYPE

2

ENTER DETAILS

3

ADD PARTICIPANTS



OUR NATIONAL ACTION TEAMS

Alongside our local chapter actions, we have developed national action teams to push deeper into various areas of interest.

- [Carbon Rebate Endorser Letter](#)
- Election 2025 Policy Checklist
- [Fossil Fuel Non-Proliferation](#)
- Climate Advocate Training
- [Motivational Interviewing](#)
- The Write to Ignite Hour
- [Climate Aligned Finances](#)
- Parliamentary Petitions
- [Website Development](#)
- Conference Planning
- [Policy Wonk Teams](#)
- Digital Campaigns
- [Senate Lobbying](#)
- TV Commercials
- [Education Calls](#)
- Action Sheets
- [Leave Behind](#)
- Onboarding
- [Youth Team](#)
- Laser Talks
- [En-ROADS](#)

WANT TO HELP?

Join our monthly
[Canada Catch-Up Calls](#)
to find out how to get
involved at a deeper level!

**New
Action
Sheets**

Action Sheet are shared at the start of each month. They highlight the current **national action** opportunities, **team calls**, as well as new **Laser Talks**

NATIONAL MONTHLY RHYTHM

On the second Thursday and the following Friday each month, group leaders and volunteers meet to **share reports from the field** and **discuss actions**

**Canada
Catch-Up
Calls**

NATIONAL YEARLY RHYTHM

**General timeline subject to minor change*

January

CCL Canada's Annual Planning Session (Election ahead)

February / March

Annual Valentines to Earth Hour fundraising

April

Conference and Lobbying Days in Ottawa

May

G7 At the Table

June / July / August

Savouring the planet while also saving it

September / October

Nonpartisan advocacy during election

November / December

Post election reflections

"CCL has taught me one powerful lesson...

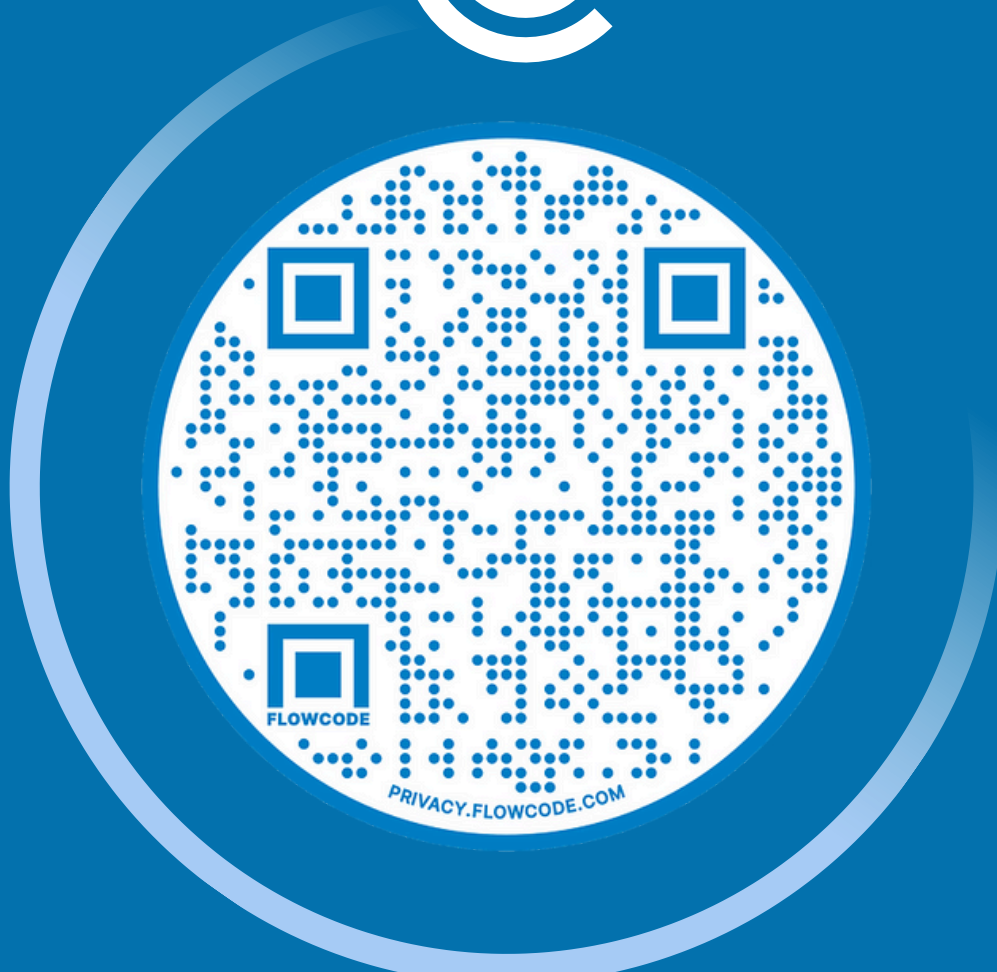
***A small group of thoughtful,
committed citizens can indeed
change the world."***

Cheryl McNamara
CCL Toronto Founder



JOIN US!

Citizens' Climate Lobby Canada



CITIZENS' CLIMATE LOBBY CANADA